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## *Regina O'Neill*

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### **Intellectual Contributions:**

#### **Refereed Articles**

- Roberts, D., Morgan Roberts, L., O'Neill, R. M. , & Blake-Beard, S. (in press, 2008). The invisible work of managing visibility for social change: Insights from the leadership of Reverend Dr. Martin Luther King, Jr. *Business and Society*.
- Levesque, L. L., O'Neill, R. M. , Nelson, T., & Dumas, C. (2005). Sex differences in the perceived importance of mentoring functions. *Career Development International, 10* (6/7), 429-443.
- O'Neill, R. (2005). An examination of organizational predictors of mentoring functions. *Journal of Managerial Issues, XVII* (4), 439-460.
- O'Neill, R. M. & Blake-Beard, S. D. (2002). The influence of gender in the female mentor-male protégé relationship. *Journal of Business Ethics*.
- Dutton, J., Ashford, S., O'Neill, R., & Lawrence, K. (2001). Moves that matter: Issue selling and organizational change. *Academy of Management Journal*.
- O'Neill, R. & Lambert, D. (2001). Exploring the emotional aspects of price. *Psychology & Marketing*.
- O'Neill, R. M. & Sankowsky, D. (2001). The Caligula phenomenon: Mentoring relationships and theoretical abuse. *Journal of Management Inquiry*.
- Zanzi, A. & O'Neill, R. (2001). A comparison of sanctioned versus non sanctioned political tactics. *Journal of Managerial Issues*.
- Edwards, J. & O'Neill, R. (1998). The construct validity of the ways of coping questionnaire: Confirmatory analysis of alternative factor structures . *Educational and Psychological Measurement*.
- Dutton, J., Ashford, S., O'Neill, R., Wierba, E., & Hayes, E. (1997). Reading the wind: How middle managers assess the context for selling issues to top managers. *Strategic Management Journal*.
- O'Neill, R. M. & Quinn, R. E. (1993). The competing values framework: An overview and introduction. *Human Resource Management Journal, 31* (1), 1-7.

#### **Non-Refereed Articles**

- O'Neill, R. M. (2003). The six stages of corporate crisis management. *Non-refereed Trade Journal*.
- O'Neill, R. (2001). What Keeps Managers Up at Night? Pressing Problems in Today's Organizations. *Non-refereed Trade Journal*.

#### **Book**

- Quinn, R., O'Neill, R., & St. Clair, L. (2000). *Pressing Problems in Modern Organizations (That Keep Us Up at Night): Transforming Agendas for Research and Practice*, New York: Amacom.

#### **Book Chapters**

### **Refereed**

- O'Neill, R., Blake-Beard, S., & McGowan, E. (2007). Blind dates? The importance of matching in successful formal mentoring relationships. In B. R. Ragins and K. E. Kram (Ed.) *Handbook of Mentoring*. Thousand Oaks, CA: Sage Publications.
- O'Neill, R. M. (2006). Reverse mentoring. In J. Greenhaus and G. Callanan (Ed.) *Encyclopedia of Career Development*. Thousand Oaks, CA: Sage Publications.
- O'Neill, R. (2002). Gender and race in mentoring relationships: A review of the literature. In D. Clutterbuck and B. R. Ragins (Ed.) *Diversity and Mentoring: An International Perspective*. Oxford, England: Butterworth Heinemann.
- O'Neill, R., Horton, S., & Crosby, F. (1999). Gender issues in developmental relationships. In A. J. Murrell, F. Crosby & R. J. Ely (Ed.) *Mentoring Dilemmas: Developmental Relationships within Multicultural Organizations*. New York: Lawrence Erlbaum Associates.

### **Not Refereed**

- Quinn, R., O'Neill, R., & Debebe, G. (1997). Confronting the tensions in an academic career. In P. Frost and S. Taylor (Ed.) *Rhythms of Academic Life*. Thousand Oaks, CA: Sage Publications.

## **Presentation of Refereed Papers**

### **International**

- O'Neill, R. (2007, April). *Expanding the Horizons of Mentoring Theory, Research and Practice*. Presented at Society for Industrial and Organizational Psychology (SIOP), New York, New York.
- O'Neill, R. (2006, August). *Ethics in Mentoring: Exploring Dilemmas & Tactics to Deal Strategically with Duality*. Presented at Academy of Management annual conference, Atlanta, Georgia.
- O'Neill, R. (2001, August). *The impact of organizational change on careers*. Presented at Academy of Management annual conference, Washington, District of Columbia.
- Blake-Beard, S. & O'Neill, R. (2000, August). *A time for celebration, contemplation and revelations*. Accepted for Academy of Management annual conference, Toronto, Canada.
- Blake-Beard, S. & O'Neill, R. (1999, August). *Mentoring in the new millennium: Advances in research and practice*. Accepted for Academy of Management annual conference, Chicago, Illinois.
- O'Neill, R. (1999, August). *Mentoring in a pluralistic environment: Issues, challenges and new directions*. Accepted for Academy of Management annual conference, Chicago, Illinois.
- O'Neill, R. (1999, August). *Helping behaviors: An integrative approach to mentoring and social support*. Presented at Academy of Management annual conference, Chicago, Illinois.
- O'Neill, R. (1998, August). *The mentee's perspective on mentoring*. Accepted for Academy of Management annual conference, San Diego, California.
- O'Neill, R. (1997, August). *The roles of mentors in the academic job search process*. Accepted for Academy of Management annual conference, Boston, Massachusetts.
- O'Neill, R. & Blake-Beard, S. (1996, August). *Mentoring: Theoretical, methodological, and practical issues in research*. Accepted for Academy of Management annual conference, Cincinnati, Ohio.
- O'Neill, R. (1996, August). *Mentoring and social support: An integrative theoretical framework*. Accepted for Academy of Management annual conference, Cincinnati, Ohio.

O'Neill, R. (1995, August). *Mentoring and empowerment in cooperative and competitive contexts: An empirical investigation*. Accepted for Academy of Management annual conference, Vancouver, Canada.

Ashford, S., Dutton, J., & O'Neill, R. (1991, August). *Selling issues in organizations: Influencing top management's thoughts and actions*. Accepted for Academy of Management annual conference, Miami, Florida.

Dutton, J., Ashford S., O'Neill, R., Weirba, E., & Hayes, E. (1991, August). *Reading the wind: How middle managers assess the context for issue selling*. Accepted for Academy of Management annual conference, Dallas, Texas.

## **Presentation of Non-Refereed Papers**

### **National**

O'Neill, R. (2004, March). *Mentoring Models*. Invited presentation at The Women in Leadership Conference of The Conference Board, New York, New York.

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